**LIBERAL STUDIES (MALS)**

**MALS 4050 World Visual & Performance Art (4 Credits)**
This course draws upon global artistic traditions of visual art and performance in conveying how human beings express ideas, themes, and emotions. Students view and experience artistic forms and movements throughout history and from a variety of traditions across the world, critically analyzing art movements and forms across time. They synthesize ideas across cultures, traditions, and types of creative expression and make connections and distinctions between genres and art forms. A different, rich, artistic theme is the focus each time the course is taught.

**MALS 4200 Grant Writing (4 Credits)**
This course gives students the opportunity to develop a thorough understanding of proposal writing. Students will receive practical grant writing advice and support, and they will work to sharpen their writing, program design, budgeting, and evaluation skills. Prospect research, development planning, and grasping the dynamics of the broader philanthropic landscape are important components of a holistic funding strategy that produces a successful fundraising program. Students will explore the place of contributed income in a healthy and diversified funding plan, develop research and planning skills, and learn the best practices that are fundamental to building strong philanthropic relationships.

**MALS 4210 Fundraising for Sustainable Arts Organizations (4 Credits)**
Every sustainable arts and culture organization requires a diversified funding base—usually a mix of earned income, contributions from individuals, and grants from foundations and government programs. This survey course allows students to explore the professional skills they will need to respond effectively to a variety of funding scenarios. The course is tailored for creatives — artists, cultural workers, and organizers in need of a user-friendly approach to the critical activity of fundraising.

**MALS 4281 Event Planning (4 Credits)**
Events play a large role in connecting community and audiences within the arts and culture sector. Students will learn to develop and manage arts and culture events to achieve an organization’s mission, goals, and objectives within the constraints of the event’s scope, timing, and budget. Event management systems addressed include strategic planning, event design, marketing and audience development, site management, and partnership development. Students will create a program and plan for an event supporting a particular arts and culture organization.

**MALS 4283 Strategic Marketing Planning for Arts and Culture (4 Credits)**
This course provides a strategic approach to attracting audiences through arts marketing. Students learn to build a cohesive strategic marketing plan that aligns with the mission and programming of a real-life arts organization. Students will make a wide range of strategic marketing management decisions, preparing them for decision-making positions in arts marketing.

**MALS 4284 Arts and Culture Entrepreneurship (4 Credits)**
In any sector of the Arts and Culture field, whether government, nonprofit, or for profit, it is essential to be able to develop programs and/or organizations from conception through implementation and assessment. This development requires the clear communication of what is needed to develop, implement, and sustain this plan over time. In this course, students take an entrepreneurial approach to develop a program or organization in the arts and culture field. Students will develop and present a comprehensive business plan to define, map, structure, and assess the program/organization in either the nonprofit or for-profit sector.

**MALS 4285 Basics of Arts and Culture Marketing (4 Credits)**
This course provides a strategic approach to audiences and markets through an arts and cultural lens. Students will study basic principles of marketing, audience characteristics, and theories of creating commitment to the arts.

**MALS 4286 Social Media and Digital Marketing for Arts and Culture (4 Credits)**
Marketing arts and culture in the digital age is an art unto itself. Today's arts marketers are expected to produce visual, audio, and written content that matches the quality of the art, on stage or in the gallery, or the cultural programming presented to the public. This course provides students with a framework for planning, producing, executing, and measuring the impact of digital campaigns that build communities around art and culture.

**MALS 4287 Managing Demand and Pricing for Arts and Culture (4 Credits)**
Tomorrow’s arts leaders need to be prepared to face the emotional subject of pricing in a way that is responsive to the community yet supports a sustainable business model. This class takes an evidence-based approach to determining the demand for arts and culture programming and setting prices for programs and events offered by arts and culture organizations. Students will explore dynamic pricing strategies, approaches to communicating the relationship between price and value, and how artistic and cultural programming enriches the broader community.

**MALS 4340 Arts and Culture Leadership for Social Change (4 Credits)**
Art and culture are powerful tools for the transformation of society and individuals: they sustain communities in resistance, provide powerful social critiques, expose audiences to multiple experiences and points of view and utilize collaboration, co-creation, dialogue, and exchange, to effect social change. In this course, students will learn how cultural institutions can become active agents in the work of social change. We will examine theories of movement building, explore case studies and develop advocacy, outreach, and program planning strategies for successful arts and social justice leadership.

**MALS 4444 Emerging Trends in Visual and Performance Art (4 Credits)**
Whether you’re curating visual art for a large regional venue or staging work at a local theater or gallery, understanding current artistic trends can be critical to your success. This course looks into major developments in Contemporary visual and performance art around the world. From new approaches to materials and techniques to expressions of identity and cultural/political critique, students will examine and engage with the latest, most significant artistic trends that are shaping the Contemporary art experience.
MAL 4470 Arts and Culture: History, Context, and Trends (4 Credits)
This course examines the significant and growing economic, social, and educational impact of the arts and culture sector on our increasingly diverse communities. Focusing on historical and current trends in the visual, performing, literary, and media arts, students will develop a stronger grasp of the role arts and culture organizations play in enriching our understanding of the world around us.

MAL 4475 Organizational Vibrancy and Measurement (4 Credits)
As database and analytics systems for arts organizations grow ever more sophisticated, arts leaders must be literate in basics concepts of statistics, finance, and data analysis. This course will prepare students to examine data critically, explore the stories that data can tell, and determine how to measure success and vibrancy.

MAL 4480 Arts and Culture: Best Practices and Practical Skills (4 Credits)
This course will engage students in the management and operations of arts and cultural non-profits through terms, techniques, and applications specifically focusing on analysis of mission/visioning, planning, staffing, volunteerism, board governance, fiduciary actions, fundraising/development, marketing/promotion and assessment. This is in preparation for a variety of experiences students may explore, including new aspects of arts management, either in positions of leadership, employment in the field, or a higher interest in volunteerism.

MAL 4485 Legal Landscape of Arts and Culture (4 Credits)
Professionals in arts and culture, whether they are artists, managers, directors, or others working in the private, government, or nonprofit sector, will encounter a variety of legal issues during their careers. Through readings, case studies, assignments, and research, students will be introduced to a complex interdisciplinary system of relevant laws that impact and, in some cases, govern arts and culture organizational activities.

MAL 4490 Arts and Culture Programs for Social Impact (4 Credits)
In this course, students explore changing attitudes toward arts participation and cultural philanthropy, focusing especially on the need for new approaches to engaging and working with culturally diverse populations. Students explore the cultivation of effective cross-disciplinary partnerships to create impactful programs that can transform communities. Programs at diverse arts organizations serve as case studies for practical applications. Students use theory-of-change models to develop programs that connect arts and cultural work with social-impact activities beyond the arts and culture sector.

MAL 4701 Topics in Arts and Culture (4 Credits)
The content of this course varies each term. The topics may include time-sensitive issues in the area of literature, elective courses that are not scheduled regularly during the course of the year, or advanced inquiry into core-course subjects. Each time the course is offered, the specific content is announced in the quarterly course schedule. Depending on the subject matter, students may be required to have completed prerequisite courses.

MAL 4901 Capstone Project (4 Credits)
The Capstone Project provides students the opportunity to research a topic, problem, or issue within their field of study, and work individually with a Capstone advisor. Similar in weight to a thesis, but more flexible, this final project will synthesize and apply core concepts acquired from the program. The student will select an appropriate Capstone advisor who is knowledgeable in the field of study to work closely with and whom can guide the research project. Evaluation will be focused on the quality and professionalism of applied research and writing; critical and creative thinking; problem-solving skills; knowledge of research design, method, and implementation; and contribution to the field and topic of study. Please see the Capstone Guidelines for additional details. Prerequisites: A Capstone Proposal that has been approved by both the Capstone Advisor and the Academic Director, acceptance as a degree candidate, completion of at least 40 quarter-hours (including all core courses) with a cumulative GPA of 3.0 or better.

MAL 4902 Capstone Seminar (4 Credits)
The Capstone Seminar is a graduate seminar in which students utilize the knowledge and skills gained through the degree program to create a culminating work that critically addresses a problem in their degree field of study. The students produce a Capstone of 7000-8000 words that presents a position on a relevant problem, supports the position with professional and academic literature, analyzes and tests the proposed solution, and peer feedback on the Capstone process and individual topic areas under investigation. Students professionally and academically communicate through written work and oral presentation. Students must have: Acceptance as a degree candidate, completion of at least 40 quarter-hours (including all core courses) with a cumulative GPA of 3.0 or better. Students must complete the Capstone Seminar in one quarter; no incomplete grades are assigned.

MAL 4904 Interdisciplinary Capstone Seminar (4 Credits)
The Interdisciplinary Capstone Seminar is a graduate seminar in which students utilize the knowledge and skills gained through the degree program to create a culminating work that critically addresses a problem or issue in the degree field of study. Members of the class will include students from various UCOL programs, representing multiple topics of study. On campus offerings of this course include required online components. The student produces a paper of 7000-8000 words that presents a position on a relevant problem or issue, supports the position with professional and academic work in the field, analyzes and tests the paper position, and discusses the role of the findings within the field of study. Students professionally and academically communicate their findings through written work and oral presentations. The seminar is dependent upon active and collegial discussion and critique of student research and work under the facilitation of a faculty member, and it is governed by the quality of participation and contributions of the students. Students must have: Acceptance as a degree candidate, completion of at least 40 quarter-hours (including all core courses) with a cumulative GPA of 3.0 or better. Students must complete the Capstone Seminar in one quarter; no incomplete grades are assigned.
MALS 4905 Graduate Social Research Methods (4 Credits)
This course provides graduate students with a basic background in the methods of research in the social sciences. In our information-rich society, organizations and institutions have become more aware of the value of research data for informing critical decisions. As leaders in their organizations, graduates should have a knowledge base that allows them to critically examine basic research in the social sciences and to understand the methods involved in generating research results. They should understand the value of research to their organizations, be able to identify opportunities to gather information through research that will benefit those organizations, and participate in the ethical design of basic studies to gather that critical information. Students will develop and write a research proposal around a specific research question informed by a review of the literature.

MALS 4980 Internship (0-4 Credits)
The internship is designed to offer students a purposeful experience in a practical, industry-related setting. The internship is an individualized learning experience and a training plan is created for each student in conjunction with the internship site to provide experiences related to the skills and knowledge covered in the certificate and master’s programs.

MALS 4991 Independent Study (1-8 Credits)
This is an advanced course for students wishing to pursue an independent course of study. The student must be accepted in a degree program, have earned a grade point average of 3.0 or better, obtained the approval of the department director, and have completed the Independent Study form and filed the form with all appropriate offices before registering for the independent study. Independent Study is offered only on a credit basis and only for degree candidates.